



# Westwood MLP Infrastructure Renewal

High Conviction Active Management

#### **Quality & Value**

Team based, bottom-up fundamental strategy focused on identifying well run businesses with conservative balance sheets and strong distribution growth profiles.

#### **Asymmetric Return Focus**

We believe quality and value companies that are attractively priced offer limited downside over the long term. Strong emphasis on loss limitation by quantifying the absolute downside risk for every security throughout the process.

## **High Conviction**

Differentiated investment performance focused on selecting "best ideas". Number of holdings typically ranges between 25-35.

## Strategy | 1Q17

**Objective:** To generate high total return through current income and capital appreciation.

**Strategy:** Actively managed, utilizing a team based, fundamental bottom-up approach to identify high quality companies with undervalued earnings potential.

Assets Under Management: \$395.7 M

**Team:** Our Energy/Utilities Research Group includes seven investment professionals supporting the Portfolio

Team which includes three members with an average of 15 years' industry experience and nine years' tenure.

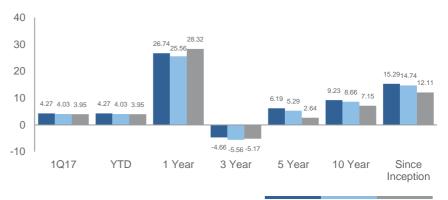
Benchmark: Alerian MLP

Number of Holdings: 29

Beta: 1.00

Current Yield: 6.4%

## Performance (%)



Composite, gross Composite, net Benchmark

## **Upside-Downside Market Capture**

Upside Market Capture Downside Market Capture

Inception Date: January 1, 2003

Inception date: January 1, 2003. All data as of March 31, 2017, unless otherwise noted. **Past performance is** not indicative of future results. Returns are calculated in U.S. Dollars and include reinvestment of dividends.

Westwood

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| Characteristics                              | Portfolio | Benchmark |
|--|-----------|-----------|
| Current Yield                                | 6.4%      | 7.0%      |
| Debt/Capital                                 | 49%       | 52%       |
| 2017 Distribution Coverage <sup>(1)(2)</sup> | 1.27x     | 1.15x     |
| Average Market Cap (Weighted)                | \$22.3 B  | \$21.5 B  |
| Median Market Cap                            | \$8.1 B   | \$4.5 B   |
| Distribution 3yr CAGR                        | 9%        | 7%        |
| Westwood Net Debt/2017E EBITDA               | 3.5x      | 3.9x      |
| Westwood EV/2017E EBITDA                     | 13.9x     | 13.4x     |

(1)Does not include corporations held by Fund. (2)Without general partners, Fund's distribution is 1.23x. Portfolio EBITDA forecasts reflect Westwood's analysts' estimates. There is no guaranty that these forecasts and estimates will be accurate, or even approximately accurate, and the performance of the portfolio versus the benchmark may not correlate with the financial results of constituent investments. Ratios are equally weighted. Benchmark Data Source: © 2017 FactSet Research Systems Inc. All Rights Reserved. GKD Index Partners, LLC is the owner of the trademarks, service marks, and copyrights related to its indexes, which have been licensed for use by Westwood.

| Top 10 Holdings                 | (%)  |
|---------------------------------|------|
| Enterprise Products Partners LP | 16.1 |
| Energy Transfer Partners LP     | 8.0  |
| Magellan Midstream Partners LP  | 7.8  |
| Plains All American Pipeline LP | 6.5  |
| MPLX LP                         | 5.5  |
| Williams Partners LP            | 5.0  |
| Sunoco Logistics Partners LP    | 4.7  |
| EQT Midstream Partners LP       | 3.7  |
| Western Gas Partners LP         | 3.3  |
| Phillips 66 Partners LP         | 3.0  |

45.0 40.2 38.5 37.4 35.0 30.9 30.0 27.4 25.0 20.0 16.1 15.0 10.0 4.3 5.0 3.0 1.6 0.0 0.4 0.0 0.0 0.2 0.0 0.0 0.0 Midstream - Crude Coal Midstream -Midstream -Other Propane Shipping Cash & Refined Product Gathering & Natural Gas Processing

Portfolio Weight

#### Benchmark Weight

#### 40.0

**Sector Weight Distribution** 

## Westwood MLP Infrastructure Renewal

| <b>Risk/Reward Statistics</b> | Portfolio | Benchmark |
|-------------------------------|-----------|-----------|
| Alpha                         | 3.09      | 0.00      |
| Beta                          | 1.00      | 1.00      |
| R-Squared                     | 0.93      | 1.00      |
| Standard Deviation            | 19.46     | 18.76     |
| Tracking Error                | 5.22      | 0.00      |
| Information Ratio             | 0.60      | N/A       |
| Sharpe Ratio                  | 0.72      | 0.58      |

Data Set: January 1, 2003 – March 31, 2017 (Quarterly) Risk Free Proxy: Citigroup (3 M) Treasury Bill (LOC) Market Proxy: Alerian MLP - Total Return

| Investment Team   |
|---|
| Westwood believes that team management creates a            |
| sense of ownership, accountability, and consistency in      |
| the investment process. Westwood's investment team includes |
| over 20 investment professionals conducting cross           |
| capitalization research of specific sectors/industries.     |
| The MLP team members are:                                   |

| Name                    | Industry<br>Experience | Firm<br>Tenure |
|-------------------------|------------------------|----------------|
| Todd L. Williams, CFA   | 21 years               | 2002           |
| Hollis P. Ghobrial, CFA | 15 years               | 2014           |
| Matthew I. Na, CFA      | 9 years                | 2008           |

#### Disclosures

For Institutional Use Only. Past performance is not indicative of future results. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the firm ("Westwood" or the "Firm") is defined as the assets of Westwood Management Corp. and Westwood International Advisors Inc. Westwood Management Corp. is an SEC registered investment adviser under the Investment Advisers Act of 1940 that provides investment supervisory services, managing equity and fixed income portfolios. Westwood International Advisors Inc. is a registered portfolio manager with the Ontario Securities Commission and the Autoritid des marchés financiers in Quebec that provides investment supervisory services for global and emerging markets equity portfolios. Registration does not imply a certain level of skill or training. Westwood Management Corp. and Westwood International Advisors Inc. are wholly owned subsidiaries of Westwood Holdings Group, Inc. (NYSE: WHG). Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request, as is a complete list and description of the firm's composites, by contacting performance@westwoodgroup.com. Westwood claims compliance with the Global Investment Performance Standards (GIPS®).

The MLP Infrastructure Renewal Composite, previously known as the MLP Infrastructure Renewal Fund Composite, includes all taxable and tax-exempt, fee-paying fully discretionary accounts whose main objective is to invest in securities of Master Limited Partnerships (MLPs) and other asset classes and securities whose charactertistics are consistent with MLPs such as tankers, marine shipping companies and others. The minimum portfolio size for inclusion in the MLP Infrastructure Renewal Composite is \$1 million beginning January 1, 2004. The Alerian MLP Index is a composite of the 50 most prominent energy MLPs calculated by Standard & Poor's using a float-adjusted market capitalization methodology. The Alerian MLP is an unmanaged market index.

†"Top 10 Holdings(%)" represent the ten largest portfolio positions by market value in the representative account of the strategy as of the period end date. Each quarter, Westwood uses this same objective, non-performance based criteria to select the ten largest holdings. References to specific securities and their characteristics are examples of securities held in the portfolio and are not intended to be, and should not be interpreted as, an offer, solicitation or recommendation to purchase or sell any securities mentioned.

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