

# Rising Above Rising Rates

As an income investor, you can worry about rising interest rates, or you can do something about it.

Westwood Real Estate Income Fund has produced positive returns in 11 of 14 periods of rising rates during its more than 23-year track record and outperformed other income-oriented investment categories in 10 of the 14 periods. As Mark Twain once said, "History doesn't repeat itself, but it often rhymes."

Westwood's flagship real estate income strategy utilizes a valueoriented, benchmark agnostic, active management approach to investing in the REIT preferred market.

7.28%

Westwood Real Estate Income Fund (KIFAX)<sup>1</sup>

4.07%

REIT Preferred Securities<sup>3,4</sup>

0.30%

Fixed-Rate Preferred Securities<sup>5</sup>

-3.56%

Corporate Bonds<sup>2</sup>

> Learn more about Westwood's real asset income strategies:

westwoodfunds.com

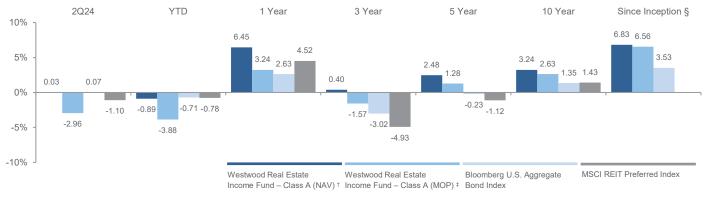
Source: Westwood, 2024. Past performance does not quarantee future results.

# **Fund Performance in Rising Interest Rate Environments**

Fixed-Rate
Preferreds <sup>5</sup>
-15.42%
3.96%
5.70%
0.41%
-1.47%
0.87%
9.97%
8.24%
-0.41%
-2.12%
0.99%
-5.47%
-1.64%
0.61%
8
14
57% 0.30%
1

<sup>\*</sup> Beginning with the 08/03/21–10/19/23 period, the MSCI REIT Preferred Index replaced the Wells Fargo Hybrid and Preferred Securities REIT Index as that index stopped updating data as of 03/31/21.

## **Real Estate Income Fund Performance**



Source: Westwood Management Corp., as of 06/30/24

Gross Expenses/Net Expenses: 1.25%/1.14%

Returns for periods greater than one year are annualized.

§ 03/31/01

- † Excludes the effects of the 1% contingent deferred sales charge.

The performance data quoted represents past performance. Past performance does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost and current performance may be lower or higher than the performance quoted. For performance data current to the most recent month-end, please call 877.FUND.WHG.

The Adviser has contractually agreed to reduce fees and reimburse expenses until April 30, 2025. In the absence of current fee waivers, total return and yield would be reduced. During the fiscal year ending October 31, 2024, the Adviser expects to recoup previous fee reductions and expense reimbursements to the extent allowed.



To determine if this Fund is an appropriate investment for you, carefully consider the Fund's investment objectives, risk factors and charges and expenses before investing. This and other information can be found in the Fund's prospectus which may be obtained by downloading at <a href="https://www.westwoodfunds.com">westwoodfunds.com</a> or calling 877.FUND.WHG (877.386.3944). Please read the prospectus carefully before investing.

Westwood Funds are distributed by Ultimus Fund Distributors, LLC. (Member FINRA) Ultimus Fund Distributors and Westwood Funds (or Westwood Holdings Group, Inc.) are separate and unaffiliated.

Westwood Real Estate Income Fund seeks high current income and potential for modest long-term growth of capital.

### **RISKS**

There are risks involved with investing, including loss of principal. Past performance does not guarantee future results, share prices will fluctuate and you may have a gain or loss when you redeem shares.

Borrowing for investment purposes creates leverage, which can increase the risk and volatility of a fund.

Concentration in a particular industry will involve a greater degree of risk than a more diversified portfolio.

Debt securities are subject to interest rate risk. If interest rates increase, the value of debt securities generally declines. Debt securities with longer durations tend to be more sensitive to changes in interest rates and more volatile than securities with shorter durations.

Derivative instruments involve risks different from those associated with investing directly in securities and may cause, among other things, increased volatility and transaction costs or a fund to lose more than the amount invested.

Investing in exchange-traded funds (ETFs) will subject a fund to substantially the same risks as those associated with the direct ownership of the securities or other property held by the ETFs.

Investing in lower-rated ("high yield") debt securities involves special risks in addition to those associated with investments in higher rated debt securities, including a high degree of credit risk.

Mortgage and asset-backed securities are debt instruments that are secured by interests in pools of mortgage loans or other financial instruments. Mortgage-backed securities are subject to, among other things, prepayment and extension risks.

Investing in the real estate industry or in real estate-related securities involves the risks associated with direct ownership of real estate which include, among other things, changes in economic conditions (e.g., interest rates), the macro real estate development market, government intervention (e.g., property taxes) or environmental disasters. These risks may also affect the value of equities that service the real estate sector.

Short selling involves additional investment risks and transaction costs, and creates leverage, which can increase the risk and volatility of a fund.

Investing in smaller companies generally will present greater investment risks, including greater price volatility, greater sensitivity to changing economic conditions and less liquidity than investing in larger, more mature companies.

### **DEFINITION OF TERMS**

**Bloomberg U.S. Aggregate Bond Index** represents securities that are U.S. domestic, taxable and dollar denominated. The index covers the U.S. investment-grade, fixed-rate bond market, with index components for government and corporate securities, mortgage pass-through securities and asset-backed securities.

**ICE BofAML Fixed Rate Preferred Securities Index** consists of investment-grade, fixed and fixed-to-floating rate U.S. dollar-denominated preferred securities.

MSCI REIT Preferred Index is a preferred stock market capitalization-weighted total return index of certain exchange-traded perpetual preferred securities issued by U.S. equity and U.S. hybrid REITs.

Wells Fargo Hybrid and Preferred Securities REIT Index is a modified market capitalization-weighted index that tracks the performance of preferred securities issued in the U.S. market by real estate investment trusts.

One cannot invest directly in an index.

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